



IDENTIFYING INDIVIDUAL BEHAVIOURAL STYLE

DISC is an online questionnaire designed to provide insights into an individual's behavioural style in a work environment. This system will help management better understand potential candidates and members of their work team. The system will assist work team members in identifying their personal strengths and areas in need of development. The DISC questionnaire takes approximately 10 minutes to complete and generates a 15-20 page personalised report. The DISC is often used with BM (Business Motivators).

Publisher of both questionnaires: Maximum Potential / Essential Insights

DISC IS USED FOR

- Selection/Interviewing
- Team Building
- Training//development
- Mentoring/Coaching
- Conflict resolution

BENEFITS

- Immediate testing, evaluation and reporting
- Easy to administer
- Licensed
- Five kinds of reports based on position

STATS

- 24 questions
- 10 minutes duration

THE REPORT INCLUDES

- Notable Primary Behaviours
- Potential Strengths in Business
- Communication barriers
- Preferred Work Environment
- Keys to motivating
- Areas for improvement

AUDIENCE

- All levels

TRAINING

- 3 day long Train the Trainer training together with Business Motivators questionnaire

AVAILABLE LANGUAGES

Hungarian, Chinese, English, German, Portuguese, Serbian, Spanish

DISC MEASURES:

- D** - Dominance
- I** - Influence
- S** - Steadiness
- C** - Compliance

THE MAIN FEATURES OF BEHAVIOURAL STYLES:

Dominance (D):

Basically task oriented, extroverted. Direct and independent behaviour. A person like this is result oriented, dominant, competitive, initiative, daring, determined, dynamic and decides quickly.

Influence (I):

People oriented, extroverted and trusting in others. Direct and open behaviour. A person like this is confident, persuasive, enthusiastic, optimistic, popular, social, liberal.

Steadiness (S):

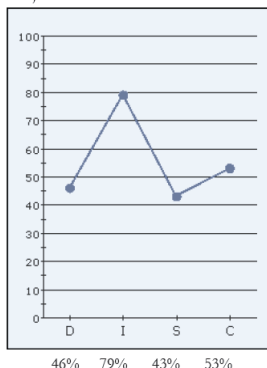
People oriented and introverted. The behaviour feature is the slow pace and the soothing style. A person like this is kind, patient, good listener, calm, honest, team member, sympathetic. The close relations with others is very important for him/her.

Compliance (C):

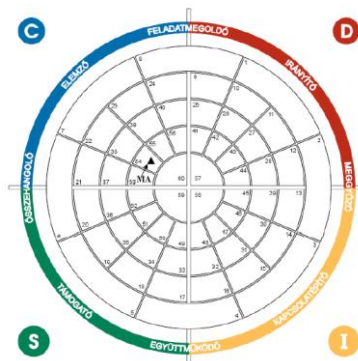
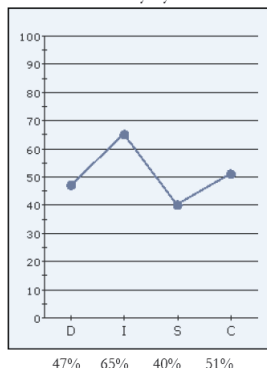
Task oriented and introverted. Systematic and independent behaviour. The task is very important. A person like this is exact, analyser, careful, precise, diplomatic, conscientious and sets up high standards.

GRAPHIC STYLE ANALYSIS AND THE WHEEL DIGRAMM

Adjustment To The Work Environment



Primary Style



It illustrates a person's behavioural style. One of the graphs shows the person's natural behavioural style, which is used in work in usual. The other one shows the person's adapted style (stress profile), which expresses how the person reacts to his/her environment, in other words, the style that is considered appropriate by the person to succeed in work.